## ESZYLFIE TAYLOR, PRESIDENT OF TAYLOR INSURANCE AND FINANCIAL SERVICES, ANNOUNCES EXPANSION TO THE EAST COAST

**Pasadena, California (March 9, 2020) --** Eszylfie Taylor, founder and president of Taylor Insurance and Financial Services, today announced the expansion of his financial services practice from its headquarters in Pasadena, California, to its new East Coast office at 530 5<sup>th</sup> Avenue in Manhattan. The new office is managed by Regional Vice President and Principal Advisor Barry Queen Jr., WMCP®, a former, 10-year veteran of New York Life who consistently finished in the Top 5% of its advisors every year. He is also a six-time qualifier to The Million Dollar Roundtable, a global independent association of more than 42,000 of the world's leading life insurance and financial services professionals from more than 470 companies in 71 countries.

Taylor Insurance and Financial Services is a full service financial advisory practice with a focus on estate planning, retirement solutions, and life insurance for business owners and professionals, high net-worth individuals and families, and entertainers and athletes. Founded in 2013 by Eszylfie Taylor, a financial services professional with 20+ years' experience, the firm consists of over 100 years of collective experience in the industry and has quickly risen to become one of the top practices in the country.

In opening its new office in New York City, Mr. Taylor commented, "Taylor Insurance and Financial Services has grown rapidly in seven short years due to our personal and holistic approach to serving our clients' needs and helping them to achieve their financial goals. I'm very pleased to be able to serve our clients from coast to coast with Barry's guidance and look forward to expanding the success that we've had in our west coast region as we strive to set ourselves apart from other financial service firms."

Barry Queen Jr. began his career in 2009 as a Wealth Advisor with New York Life in Norfolk, Virginia and over the years earned Series 6, 63, 66, and 7 licenses, in addition to a Life and Health Insurance license. He currently runs a fee-based financial planning practice, serving the needs of entrepreneurs, professionals with advanced degrees, and high net-worth families. Barry credits his success to a tenacious work ethic, a deep and personal connection to his clients, a commitment to always act in the best interest of the clients he serves, and a constant desire to get better every day.

He states, "I'm extremely honored to lead the efforts of launching the first East Coast office for Taylor Insurance and Financial Services. I've admired Mr. Taylor from afar for many years now and am extremely thankful for the privilege to partner with him and his team. Together, we will work hand-in-hand to create the same unique environment for our clients, whether they are entrepreneurs and small business owners or high net-worth clients. Our expertise is in working with people who have a high income with great cash-flow, but are not yet rich. They trust us to give them objective financial advice.

"Our manta is: 'Planning for the good, the bad, and the unexpected,' and we back that up with our working knowledge and track record of serving others with similar goals for financial stability and success.

For more information, contact Barry Queen, Jr. at: (267) 253-6285 or via email: <u>bqueen@taylorinsfin.com</u>.

